

DISTRIBUTOR KITS



PREMIUM KIT - \$99.95

isXperia Tote Bag, Marketing Websites, Backoffice Access & **Choice of 1 PRODUCT**



QUALIFIER KIT - \$299.95

isXperia Tote Bag, Marketing Websites, Backoffice Access & **Choice of 4 PRODUCTS or Xperia Vacations Membership**

GETTING STARTED STEPS

STEP 1 | Purchase a Distributor Kit

To become a Distributor with isXperia you are required to purchase a Distributor Kit.

STEP 2 | Get Qualified

To get Qualified, you will need to purchase products from isXperia totaling 200PV.

STEP 3 | Remain Active

To remain Active, you will need to maintain 150PV Retail Sales or 75PV Autoship/month.

STEP 4 | Achieve 1 Star

To achieve 1 Star, enroll a Qualified & Active Distributor into each of your Sales Teams.

1 | RETAIL SALES

If you truly want your business to move quickly, use and familiarize yourself with all the products and services available to you. Find the products and services that you like the best and begin sharing your testimonials with others which will create retail sales for you and your business. Both Distributors & Free Members are eligible to earn 100% of their Retail Profits.

2 | GET 4 - QUALIFY NO MORE

Every Distributor who meets and maintains the 2 Star Sponsor Level will be exempt from their 75PV Autoship requirement each month.

LEFT SALES TEAM | RIGHT SALES TEAM

2 Q&A + 2 Q&A = 0PV Monthly Autoship Requirement

3 | DIRECT FAST START BONUS

Each time you personally enroll someone in your sales team, you receive a Fast Start Product Bonus on their qualifying product order.

For Example:

(2) QUALIFIER KITS | (1) ACCELERATED OPTION 1 | (1) ACCELERATED OPTION 2

\$50(x2) + \$150 + \$300 = \$550

PERSONALLY SPONSORED:

Qualifier Kit	\$50
Accelerated Option 1	\$150
Accelerated Option 2	\$300

PERSONALLY SPONSORED DISTRIBUTORS



5 | SALES TEAM BONUS

Our Sales Team Bonus is a binary system in which you build a Left Sales Team and Right Sales Team for the purpose of selling isXperia products and services. The weekly Sales Team Bonus you earn is based on the GBV (Group Business Volume) in your Left and Right Sales Teams. Your Sponsor Level determines the payout percentage.

As a Qualified & Active Distributor you can earn a Sales Team Bonus of UP TO 22% of the GBV in your lesser sales team.



4 | GENERATIONAL FAST START

The Generational Fast Start Product Bonus works the same as the Direct Fast Start Product Bonus, except now you can earn on your personally sponsored Distributors' personally sponsored up to 5 generations.

COMPENSATION ADVANCEMENT

SPONSOR LEVEL	Q & A L R	MONTHLY AUTOSHIP	BINARY LESSER LEG	GENERATIONAL MATCHING
1 Star	1 1	75PV	10%	None
2 Star	2 2	0PV	14%	Gen 1 - 25%
3 Star	3 3		16%	+ Gen 2 - 20%
4 Star	4 4		18%	+ Gen 3 - 15%
5 Star	5 5		20%	+ Gen 4 - 10%
6 Star	6 6		22%	+ Gen 5 - 5%

6 | GENERATIONAL MATCH

The Generational Match Bonus allows you to earn a percentage of the Sales Team Bonuses received by each of your Personally Sponsored Distributors as well as their Personally Sponsored Distributors through as many as 5 generations as you advance through the Distributor Sponsor Levels.

7 | DREAM CAR BONUS

Earn up to \$1500/month toward your dream car! As your team grows... so does your bonus!

8 | ACCELERATED OPTIONS

As a new Distributor with isXperia you will have a 30 day window to take advantage of accelerating your payouts for the first six (6) months!

Option 1 | Purchase 600PV (50% GBV Upline)

Accelerate your Sales Team Bonus to 14% of lesser sales team GBV.

Accelerate your Generational Fast Start - Adds Generation 1 (25%)

Accelerate your Generational Match Bonus - Adds Generation 1 (25%)

**SPONSOR EARNS
\$150 Fast Start Bonus**

Option 2 | Purchase 1,200PV (50% GBV Upline)

Accelerate your Sales Team Bonus to 22% of lesser sales team GBV.

Accelerate your Generational Fast Start - Adds Generations 1-5 (25%, 20%, 15%, 10%, 5%)

Accelerate your Generational Match Bonus - Adds Generations 1-5 (25%, 20%, 15%, 10%, 5%)

**SPONSOR EARNS
\$300 Fast Start Bonus**

IMPORTANT TERMS & DEFINITIONS

Active | A distributor who maintains 150PV in Retail Sales or 75PV in Autoship volume each month.

Autoship | An optional monthly purchase program that ensures Distributors meet minimum qualifications for rank and commission requirements.

Binary Placement | The position of a Distributor/Free Member in the binary structure.

Binary | A type of compensation plan that splits downline Distributors into two sales teams (or legs): Left & Right.

Carryover | Unpaid GBV will transfer from one pay period to the next as long as a Distributor remains Active.

Compensation Advancement | The addition of and/or increase in available commission payouts that occurs when certain qualifications are met.

Compression | When Distributors are automatically placed above Free Members in the binary structure.

Distributor | Anyone who signs an isXperia Distributor Agreement and purchases one of our Distributor kits.

Enroll | To recruit a prospect & sign them up (electronically or in person) as an isXperia Distributor or Free Member.

Free Member | Anyone who has decided to try the isXperia business model with limited commission possibilities but on a commitment-free basis.

GBV | Group Business Volume is a measure of the volume of product purchased by Distributors and their customers which fall within each sales team based on binary placement.

Generation | A term used to reference all Distributors and Free Members that fall within a specific level of sponsorship. For example, Generation 2 would be those Distributors personally enrolled by the Distributors YOU personally enrolled.

Leadership Position | A method of ranking Distributors based on the the production of their Sales Teams.

Lesser Sales Team | The sales team with less accumulated GBV in any given pay period.

Personally Sponsored | Any Distributor or Free Member whom YOU have enrolled.

PV | Personal Volume (PV) is a measure of the volume of product purchase by you or your personal customers.

Qualified | A distributor who has met the 200PV product purchase requirement.

Retail Sales | Product sales to customers not affiliated with isXperia.

Retail Profits | The difference between the retail price and wholesale price of isXperia products which is paid to Free Members & Distributors.

Sales Team | One of two teams under each Distributor in the binary compensation structure by which GBV is measured for commissions.

Sales Team Bonus | isXperia's binary compensation plan which pays a percentage based commission on lesser sales team GBV.

Sponsor Level | A level that is determined by the number of personally sponsored distributors in each Sales Team.



COMPENSATION ADVANCEMENT

SPONSOR LEVEL	Q & A L R	MONTHLY AUTOSHIP	BINARY LESSER LEG	GENERATIONAL MATCHING
1 Star	1 1	75PV	10%	None
2 Star	2 2	0PV	14%	Gen 1 - 25%
3 Star	3 3		16%	+ Gen 2 - 20%
4 Star	4 4		18%	+ Gen 3 - 15%
5 Star	5 5		20%	+ Gen 4 - 10%
6 Star	6 6		22%	+ Gen 5 - 5%

Option 1 | Purchase 600PV
Benefits Circled in RED

Option 2 | Purchase 1,200PV
Benefits Circled in GREEN

LEADERSHIP POSITIONS

LEADERSHIP POSITION	SPONSOR LEVEL	LESSER SALES TEAM GBV	DREAM CAR BONUS (per month)
Executive	1 Star	2,000	\$0
Bronze	2 Star	4,000	\$300
Silver	3 Star	8,000	\$600
Gold	4 Star	18,000	\$900
Platinum	5 Star	40,000	\$1200
Diamond	6 Star	75,000	\$1500
Green Diamond		150,000	
Red Diamond		300,000	
Blue Diamond		400,000	
Black Diamond		600,000	
Double Diamond		800,000	